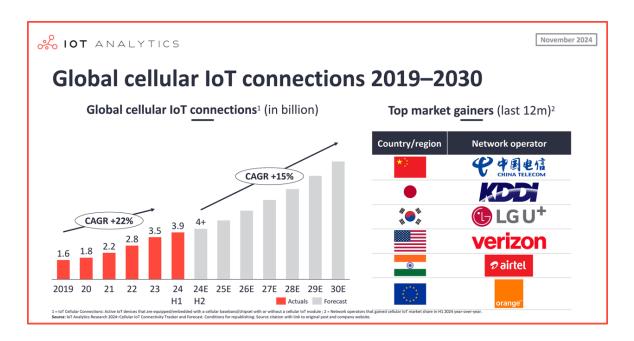
FOR IMMEDIATE RELEASE

Global cellular IoT connections surpassed 4 billion in 2024, driven by 5G and LTE Cat 1 bis



[Hamburg, Germany] – [November 26, 2024] – IoT Analytics reports that the global cellular IoT market continues to grow, surpassing 4 billion cellular IoT connections as of late 2024. This accounts for approximately 22% of overall global IoT connections.

Key drivers of this growth include the adoption of LTE Cat 1 bis and 5G. Connections are projected to increase at a CAGR of 15% between 2024 and 2030.

Several mobile operators stood out in the first half of 2024, including China Telecom, Airtel, KDDI, LG U+, Orange, and Verizon. These providers achieved year-over-year market share gains in H1 2024.

KEY INSIGHTS

• Global cellular IoT connections reached 3.9 billion in H1 2024, according to IoT Analytics' updated Global Cellular IoT Connectivity Tracker & Forecast.



- Based on ongoing tracking and analysis, cellular IoT connections have surpassed 4 billion as the end of 2024 approaches, representing approximately 22% of global overall IoT connections.
- Connections are expected to grow at a CAGR of 15% between 2024 and 2030, driven by LTE Cat 1 bis and 5G.
- Notable mobile operators that gained market share in H1 year-over-year include China Telecom, Airtel, KDDI, LG U+, Orange, and Verizon.

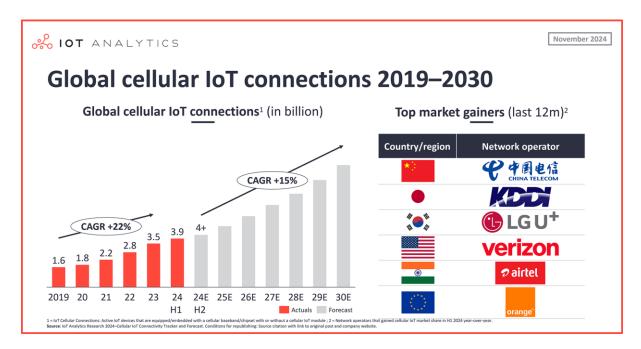
SELECT QUOTES

Satyajit Sinha, Principal Analyst at IoT Analytics, comments that "The growth of 5G IoT, particularly in areas like automotive connectivity and fixed wireless access (FWA), is transforming the connectivity landscape by providing low-latency, highspeed networks to previously underserved regions. The upcoming 5G Reduced Capability (RedCap) rollout is expected to accelerate this transition further, offering a solution bridging the gap between full 5G and legacy LTE networks. RedCap will provide a more efficient and cost-effective option for IoT applications that require moderate speeds, enabling new opportunities across sectors, from smart cities to industrial IoT."

[The full research article is attached below]



Global cellular IoT connections surpassed 4 billion in 2024, driven by 5G and LTE Cat 1 bis



Market update

Global cellular IoT connections reached 3.9 billion in the first half of 2024, according to IoT Analytics' quarterly <u>Global Cellular IoT Connectivity Tracker & Forecast</u> (updated in November 2024), representing 20% growth YoY and 181% over the last 5 years. IoT Analytics' ongoing analysis has found that as we approach the end of 2024, cellular IoT connections have surpassed 4 billion, representing approximately 22% of the <u>projected 18.8 billion global IoT connections</u> by the end of 2024 (more on this in the analyst take section toward the end).

LTE Cat 1 bis and 5G propel cellular IoT growth

The growth of LTE Cat 1 bis and <u>5G IoT</u> underscores the evolving landscape of cellular IoT connectivity. LTE Cat 1 bis fills a crucial gap by balancing performance and power efficiency, especially in markets where LTE-M is unavailable. Moreover, LTE Cat 1 bis is now competing with LTE-M in some regions, such as Europe. Meanwhile, 5G IoT unlocks new possibilities for high-bandwidth, low-latency applications. Stakeholders in the IoT ecosystem have been implementing these technologies when developing future-proof solutions and strategies.



1. LTE Cat 1 bis

LTE Cat 1 bis has significantly contributed to cellular IoT growth, with connections increasing by 68% YoY in H1 2024. Based on 3GPP Release 13, LTE Cat 1 bis features a single antenna design optimized for low-power applications. Four key factors are fueling its adoption:

- 1. Market demand: In China, the absence of LTE-M and the limitations of NB-IoT have accelerated the adoption of LTE Cat 1 bis. The country accounts for 85% of global LTE Cat 1 bis connections and experienced a 56% YoY growth in the first half of 2024.
- 2. Balanced performance: LTE Cat 1 bis offers balanced high-speed capabilities up to 10 Mbps downlink and 5 Mbps uplink—with low power consumption. It supports power-management features like Extended Discontinuous Reception (eDRX) and Power-Saving Mode (PSM), reducing power usage by allowing devices to sleep when not transmitting or receiving data. This makes it suitable for IoT applications requiring long-term operation without frequent battery replacements, such as smart metering, fleet management, healthcare devices, and payment solutions.
- 3. **Cost-effectiveness and simplified design**: LTE Cat 1 bis' single antenna design reduces hardware complexity and costs compared to the original LTE Cat 1, making it an attractive option for manufacturers and solution providers.
- 4. Global coverage and future proofing: LTE Cat 1 bis operates on existing LTE networks globally, offering extensive coverage. As 2G and 3G networks are decommissioned, it provides a seamless migration path that ensures longevity and continued support for IoT applications.

2.5G IoT

5G IoT connections have also experienced substantial growth, driven by advancements in 3GPP Release 15 and beyond. These developments enhance capabilities for highspeed, low-latency applications critical for modern IoT solutions. Key reasons for 5G IoT growth include:

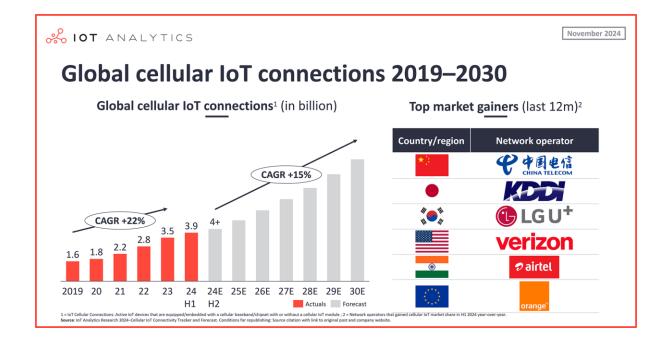
- 1. **Market demand**: China's significant investment in 5G infrastructure has created a robust ecosystem supporting widespread adoption. The availability of affordable 5G-compatible devices and modules has lowered barriers for industries to implement 5G IoT solutions. Analysis from the tracker shows that China holds approximately 80% of global 5G IoT connections and experienced 79% YoY growth in the first half of 2024.
- 2. **Enhanced performance and capabilities**: 5G IoT offers ultra-low latency (as low as 1 ms) and high data rates (up to 20 Gbps), essential for applications requiring



immediate responsiveness and high throughput. With the ability to support up to a million devices per square kilometer, 5G accommodates the escalating number of IoT devices.

- 3. **Two key applications.** Fixed wireless access (FWA) and the automotive sector are driving 5G IoT growth in the following ways:
- 4. **FWA:** FWA contributes 45% of global 5G IoT connections in the first half of 2024 by leveraging 5G networks to deliver high-speed internet access to homes and businesses, particularly in areas lacking fiber infrastructure. This approach offers a cost-effective alternative to traditional broadband services and expands connectivity in underserved regions.
- 5. **Automotive sector:** The automotive sector, including transportation, supply chain, and logistics, accounted for 26% of global 5G IoT connections during the same period, propelled by connected vehicles. The industry is integrating 5G IoT to enhance real-time navigation, telematics, and infotainment. Additionally, 5G supports future technologies like Cellular Vehicle-to-Everything (C-V2X), enabling communication between vehicles, infrastructure, and other road users. Since vehicles produced now will remain in use for over a decade, integrating 5G ensures they stay compatible with emerging technologies throughout their lifespan.

Top cellular IoT market gainers in H1 2024





China: China Telecom

In H1 2024, **China Telecom** gained 5.3 percentage points in market share YoY in the Chinese market. Helping drive this growth was the company's strategic focus on IoTenabled solutions for sustainability and urban management. In August 2024, it reported some of its key initiatives, including:

- **Green lighting:** China Telecom offers a proprietary Al+loT solution that promotes energy efficiency and carbon reduction by analyzing and predicting building traffic patterns. According to the company, this solution has saved over 6 million KWh of electricity and reduced over 1,700 tons of greenhouse gas emissions in 165 cities in 31 provinces.
- YiZhi city smart hub: By integrating its Xirang cloud computing and Xinghe Al platforms, China Telecom created the YiZhi smart city hub, a unified infrastructure to streamline urban applications, boosting smart city operations.
- **Enhanced operations:** China Telecom has deployed a proprietary IoT sensing cloud platform at the world's largest single-building airport that supports over 20 applications, such as real-time coordination, decision-making, and passenger flow guidance, to enhance operational efficiency.

Japan: KDDI

KDDI gained 2.4 percentage points within the Japanese cellular IoT market, driven by strides in connected vehicles and Al-driven IoT solutions. Examples include:

- Connected vehicles: In February 2024, KDDI partnered with Sony Honda Mobility to enable global 5G connectivity for the AFEELA brand, enhancing user experiences in the CASE vehicle segment.
- **Disaster preparedness**: In March 2023, KDDI <u>demonstrated</u> telecommunications resilience with large-scale disaster drills, building trust in critical communication infrastructure.
- Al, IoT, and 5G integration: In June 2024, KDDI signed an agreement with 3 partners to commence planning and construction of what is expected to be the <u>largest AI data center in Asia</u>. KDDI plans to use the data center to <u>support its</u> WAKONX Al-driven digital transformation platform, which supports various industries, including mobility, logistics, and retail. Alongside KDDI in this venture are US-based server producer **Super Micro Computer**, **Inc.**, Japan-based electronics vendor **Sharp Corporation**, and Japan-based software-as-a-service provider **Datasection**, Inc.



South Korea: LG U+

LG U+ gained 7.8 percentage points in the South Korean market YoY. Driving this growth is the company's focus on IoT-enabled solutions and autonomous driving. Example solutions include:

- IoT-based safety solutions: In February 2023, LG U+ partnered with Koreabased waste disposal company **Ecorbit** to <u>provide smart safety solutions</u> at Ecorbit's worksite. These solutions include IoT+AI-based safety equipment, AI forklifts, and driver behavior analysis.
- Autonomous vehicles: In April 2024, LG U+ collaborated with Rideflux to develop Level 4 autonomous driving solutions using Al and 5G. The number of LG U+'s connected vehicles grew 40% YoY in H1 2024.

United States: Verizon

Verizon gained 1.3 percentage points in the US cellular IoT market. This gain stems from advancements in IoT connectivity and global orchestration. Examples include:

- **FWA and connected devices**: In October 2024, Verizon reported an <u>increase in</u> its FWA user base and connected consumer devices like wearables and retail IoT devices.
- **Global IoT orchestration**: In July 2023, Verizon introduced its Global IoT Orchestration to enhance multinational cellular IoT connectivity. Its first international mobile network operator partners were Bell Canada and Norwaybased **Telenor**.
- **Telematics and connected vehicles:** In February 2024, <u>announced</u> partnerships with automotive manufacturers Audi and AFEELA, offering private 5G and helping to drive connected car innovation.

India: Airtel

Airtel gained the most cellular IoT market share in India, largely due to its continued focus on the country's fast-growing utility sector. Key initiatives include:

Strategic partnerships: In December 2023, Airtel and IntelliSmart Infrastructure formed a strategic alliance. Airtel provides IntelliSmart with an end-to-end smart energy monitoring solution under a single service-level



- agreement (reducing complexity and deployment times) while also expanding the presence of its IoT solutions in various sectors.
- Smart metering initiatives: In January 2024, Airtel partnered with Adani Energy Solutions to connect over 20 million NB-IoT-powered smart meters across multiple states, enabling real-time energy management.

Europe: Orange

Orange gained the most market share in the European cellular IoT market by promoting IoT adoption and smart city solutions. Examples include:

- **IoT Continuum kits:** Since 2021, Orange and 3 partners have offered <u>IoT</u> <u>Continuum kits</u> to simplify IoT development and attract more enterprise customers. In September 2023, the partnership launched two IoT Continuum kits aimed at helping its customers begin and prove IoT projects. Orange's partners for IoT Continuum are US-based IoT solutions provider **Semtech**, France-based electronic equipment design company LACROIX Group, and Switzerland-based semiconductor manufacturer STMicroelectronics.
- Smart water meter deployment: In March 2024, Orange partnered with Spainbased water management systems provider **Hidroconta** to <u>digitalize over</u> 100,000 smart water meters in Madrid, improving efficiency and reducing operational costs.

It is worth noting that Orange is successfully selling IoT connectivity outside of the European market. For example, in September 2023, the company signed an agreement with the King Abdullah Financial District Development & Management **Company** to design, build, and deploy an end-to-end smart city platform. The project aims to integrate and connect existing technologies within the district while leveraging Al and data analytics.

Analysts take on the cellular IoT market outlook

Double-digit growth projected for cellular IoT connections. After 20% growth YoY to 3.9 billion in H1 2024, ongoing market analysis shows that cellular IoT connections surpassed 4 billion by the end of Q3 2024 and are projected to reach 4.2 billion by the start of 2025. From there, the Global Cellular IoT Connectivity Tracker & Forecast forecasts connections to grow at a CAGR of 15% between 2024 and 2030.

India represents strong market opportunities. A key growth market to watch is India, where the government is undergoing a project to deploy 250 million smart meters by 2027. This initiative represents a \$20 billion opportunity in energy management aimed at enhancing operational efficiency, enabling advanced data analytics, and optimizing



resource utilization in the world's most populated country. Large-scale projects such as this that adopt cellular IoT technologies will play a crucial role in modernizing energy.

5G IoT has been a game-changer for operators. On the technology side, 5G IoT is playing a crucial role in enabling higher bandwidth applications such as automotive connectivity, extending beyond connected vehicles to include vehicle-to-vehicle (V2V) and vehicle-to-infrastructure (V2I) communications. Meanwhile, 5G FWA is also seeing rapid adoption, as it provides low-latency and high-speed internet similar to traditional broadband connectivity in areas lacking traditional broadband infrastructure, a positive for remote IoT connectivity needs.

5G Reduced Capability (RedCap) on the horizon. Looking ahead, 2025 will mark the first commercialization of 5G RedCap connections. This technology bridges the gap between full-scale 5G and existing LTE categories, like LTE Cat-4, with expectations of reaching Cat-1 levels with 5G Enhanced RedCap (5G eRedCap) that will be released in 3GPP Release 18. These advancements enhance device efficiency and costeffectiveness, facilitating a smoother transition to next-generation connectivity and supporting a wide range of IoT applications, including mid-speed use cases like wearables and smart cameras.

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For further reading please visit:

www.iot-analytics.com/research-blog

About IoT Analytics

IoT Analytics, founded and operating out of Germany, is a leading global provider of market insights and strategic business intelligence for the IoT, AI, Cloud, Edge, and Industry 4.0.

Our key workstreams across the tech stack include IoT applications, IoT platforms and software, IoT connectivity and hardware, and industrial IoT. We are trusted by 1000+ leading companies around the world for our market



insights, including globally leading software, telecommunications, consulting, semiconductor, and industrial players.

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